

[PDF] Leading Quietly

Joseph L. Badaracco Jr. - pdf download free book

Books Details:

Title: Leading Quietly
Author: Joseph L. Badaracco Jr.
Released: 2002-02-11
Language:
Pages: 224
ISBN: 1578514878
ISBN13: 978-1578514878
ASIN: 1578514878



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Description:

From Publishers Weekly When we think of great leaders, it's usually the charismatic, globally influential Churchill, Patton, Jack Welch who spring to mind. But as Harvard Business School professor Badaracco (*Defining Moments: When Managers Must Choose Between Right and Right*) correctly points out, everyday leadership is not so dramatic, and daily leadership decisions are rarely carried out at the top of an organization. Badaracco focuses here is on helping the middle- and senior-level managers who make the ordinary decisions that ultimately determine an organization's success. As he puts it: "What usually matters are careful, thoughtful, small, practical efforts by people working far from the limelight. In short, quiet leadership is what moves and changes the world." Out of a four-year study of these real-life leaders, Badaracco describes eight strategies for making effective leadership decisions in murky situations where the "right" thing is far from obvious. The strategies range from the commonsensical (truly examine the question at hand; don't ignore corporate politics) to the counterintuitive (don't expect to be wholly altruistic and accept that some

of your motives are self-interested; try not to make important decisions as quickly as possible). Badaracco presents each principle with a brief introduction, followed by a case study and summary of the lessons to be learned. The sum is a useful checklist middle-level managers can put to work immediately.

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Review Leading Quietly is a fresh approach to making our way in the world. -- *USA Today*, June 24, 2002

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